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# Management Statements

It is our honor to present the annual investor report of SEDCO Capital REIT Fund to unitholders. This report highlights key activities, achievements, operational results and general views with regards to the portfolio along with the financial statements for the period ended 31 December 2021. The Fund Manager has successfully increased the total value of the Fund's assets by acquiring 8 incomegenerating properties, which are Al Manahij Schools, Dar Al Baraa Private Schools, Extra Center, Al Hamra Plaza Center, Olayya Private Schools, Hyper panda, Amjad Qurtoba Private Schools and Irqah Plaza Center. The portfolio currently comprises 19 income-generating properties, geographically diversified across Riyadh (43%), the Eastern Province (35%) and Jeddah (22%). The portfolio enjoys sectoral diversification across the retail (28%), education (23%), entertainment (22%), office (20%), residential (4%) and hospitality (3%) sectors.

Despite the challenging market conditions facing the portfolio over the year, the average occupancy rate reached 98.5%, showing an increase of 4.5% compared to December 2020.

Properties leased to single tenant represent 74% of the current portfolio with long term leases permitting for stability, while 26% of the properties are leased to multiple tenants providing growth potential. The weighted average lease expiry (WALE) stood at 8.8 years.

The average value of the Fund's property portfolio, as valuated by two independent valuers, was estimated at 1,656.6 million. The increase was mainly due to the increase in the total value of the Fund's assets by acquiring 8 incomegenerating properties.

In terms of dividend distribution, the Fund distributed a SAR 0.63 per unit\* amounting to SAR 37,800,000 for the period from 01 January 2021 to 31 December 2021 which translates to 6.3% based on par value on an annual basis.

We would like to express gratitude towards our unitholders for their trust during these challenging times. We remain committed to efficiently managing our properties and proactively addressing operational risks and challenges, while capitalizing on growth opportunities for the portfolio.

More than two years have passed since the global pandemic impacted the Saudi economy, and we are now seeing strong signs of recovery, with an overall improvement in business activity, which is having a positives impact on the real estate market across all key asset classes. While the positive performance can be attributed to the broad economic recovery, we can also pinpoint key government initiatives driving this growth. In Riyadh we are seeing transformation works underway with significant development across the city. Program HQ is encouraging establishment of regional headquarters multinational companies, which will continue to drive demand for space across all key asset classes, most notably for office and residential space. In Jeddah we are seeing regeneration efforts across various parts of the city. The announcement of the Jeddah Central project and the success of international events such as Formula 1 has further heightened investor sentiment regarding the future of the coastal city. Across the Kingdom we have begun to see the impact of the continuous rollout of the White Land Tax. We expect heightened market activity both in terms of development of greenfield sites as well as the transaction of land. With the loosening of COVID-19 restrictions and the successful rollout of the vaccination program, the year-round event programming has activated both domestic and

Overall, regulatory changes have driven growth in the real estate market, and we are proactively pursuing opportunities to capitalize on this growth. At the same time, we are seeing inflationary pressures on the rise. We continue to believe that real estate provides an adequate hedge against these pressures moving forward. We are also exploring opportunities to hedge against any inflationary risks we could be exposed to in the future.

#### Abdulwahhab Abed

Chief Business Development Officer and Board Director

<sup>\*</sup>Units prior the increase of the total value of the Fund's assets (60 million Units).



#### Fund Name

SEDCO Capital REIT Fund is a public closed-ended Shariah-compliant traded real estate investment fund, established in accordance with the laws and regulations applicable in the Kingdom of Saudi Arabia and complies with the regulations and instructions of the Capital Market Authority ("CMA").

#### **Fund Factsheet**

Fund Size Upon Listing	SAR 600 million
Number of Units Listed	60 million units
Fund Size Post the Increase in the Total Value of the Fund's Assets	SAR 1,175 million
Number of Units Post the Increase in the total value of the Fund's assets	117.5 million units
Fund Currency	Saudi Riyals (SAR)
Headquarters	Kingdom of Saudi Arabia
Operation Date	1 April 2018
Date of Listing the Fund	1 May 2018
Fund Term	99 years following the date of listing
Target Dividend	6.10%
Actual Dividend as of Reporting Date (on an annual basis)	6.30%

### Fund Strategy

### Fund Objectives and Dividend Policy

Acquire developed and ready to use properties in order to generate regular rental income and distribute at least 90% of the Fund's net profit to the unitholders throughout the term of the Fund. The Fund Manager is expected to announce dividends, record dates and distribution dates within 40 business days from the end of June and December of each calendar year. Dividends will be deposited within 90 business days of the announcement. Excluding capital gains from the sale of assets which may be reinvested for acquiring assets for the interests of unitholders.

## Assets Targeted by the Fund for Investment

The Fund intends to achieve its objectives and enhance the value of shareholders' capital by:

• Investing in developed and ready to use properties in order to generate regular rental income.

- Investing in developed and ready to use properties in order to generate regular rental income;
- Re-invest the annual retained earnings (10% of total annual income) and capital gains from property sales in developed and ready to use assets in order to generate regular rental income, upon distribution of at least 90% of the Fund's net profit throughout the term of the Fund to the unitholders.
- Invest in low-performing assets, but promising, as the Fund Manager sees in view of their location or structural and design characteristics, in order to increase their operational efficiency and raise their rates of return more than those generated at the time of acquisition by modifying one or some of the characteristics such as design, leasing strategies associated with tenant mix and lease price, and reasons for use.
- Invest no more than 25% of the Fund's total assets value, according to the latest audited financial statements, in real estate development activities, whether owned by the Fund or not, or to renovate or redevelop those assets.

# Fund Updates

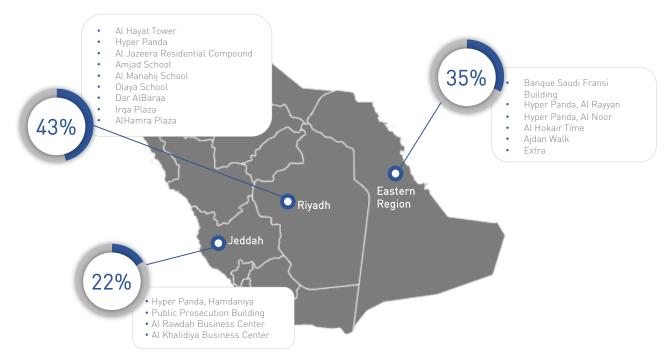
- The Fund Manager has successfully increased the total value of the Fund's assets by acquiring 8 incomegenerating properties which are Al Manahij Schools, Dar Al Baraa Private Schools, Extra Center, Al Hamra Plaza Center, Olayya Private Schools, Hyper panda, Amjad Qurtoba Private Schools and Irqah Plaza Center. The properties are distributed geographically between Riyadh and Dammam. The education sector has been added to the fund sector diversification post completing the transaction.
- The occupancy rate reached 98.5% with an increase of 4.5% compared to 31 December 2020.
- White Cubes and ValuStart valuated SEDCO Capital REIT Fund properties. As of 31 December 2021, the fair value of the Fund's assets has increased reaching SAR 1,656.6 million post the increase in the total value of the Fund's assets.
- The Fund's cash balance amounted to SAR 62,053,842 as of 31 December 2021, including rent received. Part of the balance will be used for dividend distribution and to pay the Fund's obligations
- The parking project in AlKhalidiyah Business Center is still ongoing and in the final stages as it is expected to be completed by Q1 2022.
- A new leasing contract has been signed for Burj AlHayat property for a period of 5 years starting from 1 January 2022, with an annual rent of SAR 1,500,000 and an escalation of 6.7% in the fourth year, with an annual rent of SAR 1,600,000.

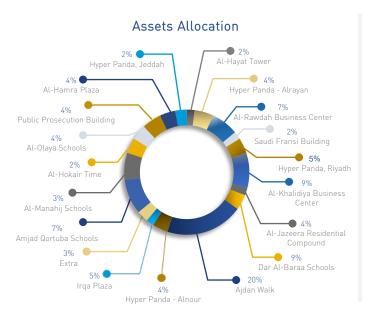


# Portfolio Description

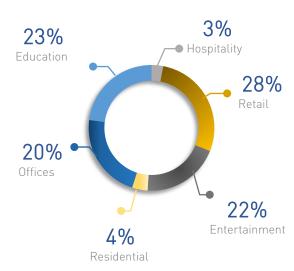
# Geographical Diversity

The Fund's assets are diversified across Riyadh 43%, Jeddah 22% and Eastern Province 35%.











# Properties - Riyadh

Al Hayat Tower Apartments Hotel



Description	Hotel apartments located on Ka'ab Bin Malik Street, Al Maathar District, Riyadh
Sector	Hospitality
Land Area/m²	1,495
Building Area/m²	6,574
Occupancy Rate	100%
Annual Income	SAR 1,500,000   represents 1.21% of the total rent
Uncollected Revenue	0.6010%
Tenant	Al Hafla Al Raeah Hotel Apartment Est.
Weighted Average Lease Expiry	5 years

Hyper Panda - Riyadh



Description	Hypermarket in Riyadh - Ishbillia District Branch
Sector	Retail
Land Area/m²	23,604
Building Area/m²	10,784
Occupancy Rate	100%
Annual Income	SAR 5,822,670   represents 4.69% of the total rent
Uncollected Revenue	NA
Tenant	Panda Retail Company
Weighted Average Lease Expiry	6.5 years

Al Jazeera Residential Compound



Description	Residential compound located in the center of Riyadh on Mashaja Bin Saud Street, Sulaymaniyah District
Sector	Residential
Land Area/m²	20,758
Building Area/m²	12,696
Occupancy Rate	100%
Annual Income	SAR 7,350,500   represents 5.92% of the total rent
Uncollected Revenue	NA
Tenant	Multiple tenants
Weighted Average Lease Expiry	0.6 years



# Properties - Riyadh

Al Hamra Plaza-**New** 



Description	Al Mansoura Dist. Al Baths St, Riyadh
Sector	Retail
Land Area/m²	21,120
Building Area/m²	13,021
Occupancy Rate	100%
Annual Income	SAR 5,432,000   represents 4.38% of the total rent
Uncollected Revenue	1.1337%
Tenant	Unified Real Estate Development
Weighted Average Lease Expiry	4.1 years

Irqah Plaza-**New** 



Description	Al Irqah Dist. Pr. Mishaal Bin Abdulaziz St, Riyadh
Sector	Retail
Land Area/m²	14,269
Building Area/m²	9,148
Occupancy Rate	97%
Annual Income	SAR 6,816,727   represents 5.49% of the total rent
Uncollected Revenue	NA
Tenant	Multiple tenants
Weighted Average Lease Expiry	0.85 years

Al Manahij School-New



Description	Al Ghadeer Dist. Noth of Northern Ring. Riyadh
Sector	Education
Land Area/m²	9,200
Building Area/m²	17,058
Occupancy Rate	100%
Annual Income	SAR 4,000,000   represents 3.22% of the total rent
Uncollected Revenue	0.6096%
Tenant	Nabaa Education Co.
Weighted Average Lease Expiry	11.2 years



# Properties - Riyadh

Dar Al Baraa School-New



Description	Al Narjis Dist. Al Sunbulah St, Riyadh
Sector	Education
Land Area/m²	15,385
Building Area/m²	33,429
Occupancy Rate	100%
Annual Income	SAR 11,287,500   represents 9.10% of the total rent
Uncollected Revenue	NA
Tenant	Al Mseef Education Co.
Weighted Average Lease Expiry	19.8 years



Description	Al Mursalat Dst. Abdulaziz Abo Hussain St, Riyadh
Sector	Education
Land Area/m²	10,500
Building Area/m²	12,314
Occupancy Rate	100%
Annual Income	SAR 4,752,400   represents 3.83% of the total rent
Uncollected Revenue	NA
Tenant	Tadrees Co. Ltd
Weighted Average Lease Expiry	11.5 years

Amjad Qortuba School-New



Description	Qortuba Dst. Dammam Road. Riyadh
Sector	Education
Land Area/m²	14,300
Building Area/m²	34,231
Occupancy Rate	100%
Annual Income	SAR 8,328,394   represents 6.71% of the total rent
Uncollected Revenue	1.8062%
Tenant	Amjad Qortuba for Educational Services Co.
Weighted Average Lease Expiry	10.2 years



# Properties – Jeddah

Public Prosecution Building



Description	The Public Prosecution Building, located on the Rahmaniya Road, Al Rayyan District, Jeddah
Sector	Office
Land Area/m²	4,767
Building Area/m²	19,342
Occupancy Rate	100%
Annual Income	SAR 4,400,000   represents 3.55% of the total rent
Uncollected Revenue	0.0230%
Tenant	Public Prosecution
Weighted Average Lease Expiry	1.2 years

Al Khalidiya Business Center



A commercial/office center located on Prince Sultan Street, Al Khalidiyah District, Jeddah		
Office		
7,903		
26,713		
87%		
SAR 10,176,737   represents 8.20% of the total rent		
3.6066%		
Multiple tenants		
2.5 years		

Hyper Panda - Jeddah



Description	Hypermarket is located on Hamdaniya Street, Al Hamdaniya District, Jeddah	
Sector	Retail	
Land Area/m²	13,686	
Building Area/m²	5,858	
Occupancy Rate	100%	
Annual Income	SAR 2,845,151   represents 2.29% of the total rent	
Uncollected Revenue	NA	
Tenant	Panda Retail Company	
Weighted Average Lease Expiry	6.1 years	



# Properties – Jeddah



Description	A commercial/office center located on Prince Saud Al Faisal Street, Al Rawdah District
Sector	Office
Land Area/m²	2,463
Building Area/m²	17,526
Occupancy Rate	90%
Annual Income	SAR 8,179,143   represents 6.59% of the total rent
Uncollected Revenue	6.5048%
Tenant	Multiple tenants
Weighted Average Lease Expiry	1.4 years

# Properties - Dammam

Banque Saudi Fransi Building



Description	A building leased by Banque Saudi Fransi located on Imam Ali Bin Abi Talib, Al Rayyan District, Dammam		
Sector	Retail		
Land Area/m²	5,191		
Building Area/m²	879		
Occupancy Rate	100%		
Annual Income	SAR 2,000,000   represents 1.61% of the total rent		
Uncollected Revenue	NA		
Tenant	Banque Saudi Fransi		
Weighted Average Lease Expiry	3.9 years		

Hyper Panda - Dammam



Description	Panda Hypermarket is located on Imam Ali Bin Abi Talib, Al Rayyan District, Dammam	
Sector	Retail	
Land Area/m²	18,145	
Building Area/m²	9,800	
Occupancy Rate	100%	
Annual Income	SAR 5,228,170   represents 4.21% of the total rent	
Uncollected Revenue	2.5885%	
Tenant	Panda Retail Company	
Weighted Average Lease Expiry	3 years	



# Properties - Dammam

Al Hokair Time Center



Description	Al Hokair Time is located on the East Coast of Dammam		
Sector	Entertainment		
Land Area/m²	5,156		
Building Area/m²	3,326		
Occupancy Rate	100%		
Annual Income	SAR 2,200,000   represents 1.77% of the total re		
Uncollected Revenue	0.0413%		
Tenant	Abdulmohsen Al Hokair Group for Tourism and Development Company		
Weighted Average	15.9 years		

Ajdan Walk



Description
Sector
Land Area/m²
Building Area/m²
Occupancy Rate
Annual Income
Uncollected Reven
Tenant
Weighted Average
Lease Expiry

Lease Expiry

llected Revenue

Ajdan Walk is located on Prince Turki Street in Al ription Khobar Entertainment / Office Area/m² 16,966 ling Area/m²

SAR 25,000,000 | represents 20.17% of the total rent 1.5111% AlOula Real Estate Development Company

7.1 years



Description	Panda Hypermarket is located in Al Noor Dist. King Saud st, Dammam		
Sector	Retail		
Land Area/m²	13,807		
Building Area/m²	5,348		
Occupancy Rate	100%		
Annual Income	SAR 4,975,500   represents 4.01% of the total rent		
Uncollected Revenue	NA		
Tenant	Panda Retail Company		
Weighted Average Lease Expiry	12.9 years		

Extra Store-New

Hyper Panda -New



escription)	Al Azizeah Dist. Gulf Road, Dammar
ector	Retail
and Area/m²	8,258

Building Area/m²

Occupancy Rate

Annual Income Uncollected Revenue Tenant

Weighted Average Lease Expiry

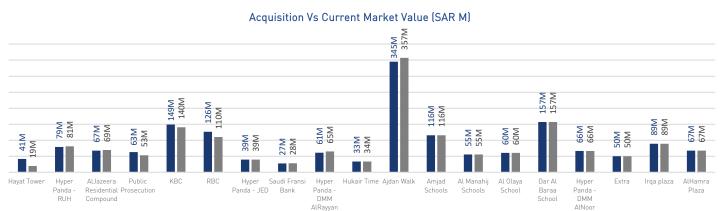
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4,404	
100%	
SAR 3,785,600   represents 3.05% of the total rent	
NA	
United Electronics Company	
11.7 years	



## Fair value vs. Purchase Price and Book Value

As at the end of December 2021, and based on the average valuation of two independent accredited real estate valuers; ValuStrat and White Cubes, the fair value of the Fund's initial assets recorded a 3.5% decrease when compared with the same period of the previous year, and a 2.1% decrease when compared to the total purchase cost -excluding transaction costs- to reach SAR 996.5 million (excluding the increase in the total value of the Fund's asset). The decrease was mainly in the value of Burj al-Hayat due to the termination of the previous leasing contract as well as the value of the Public Prosecution due to the 20% rent reduction, in line with the Ministry of Finance circulation No. 73938 dated 24/06/2020. The fair value of the total Fund's assets post the increase in the value of the Fund's asset is SAR 1,656.6 million.



<sup>\*</sup> Purchase price does not include acquisition costs

■ Purchase price\*

■ Avg. Valuation Dec-2021

# Summary of Leased and Non-leased Assets, Occupancy Rate, and Weighted Average Lease Expiry (WALE)

Property	Leased/Non-leased	Occupancy	WALE
Al Hayat Hotel Apartments Tower	Leased	100%	5.0 Years
Hyper Panda - RUH	Leased	100%	6.5 Years
Al Jazeera Residential Compound	Leased	100%	0.6 Years
Public Prosecution Building	Leased	100%	1.2 Years
Al Khalidiya Business Center	Leased	87%	2.5 Years
Hyper Panda - JED	Leased	100%	6.1 Years
Al Rawdah Business Center	Leased	90%	1.4 Years
Building leased to Banque Saudi Fransi	Leased	100%	3.9 Years
Hyper Panda – DMM AlRayyan	Leased	100%	3.0 Years
Al Hokair Time	Leased	100%	15.9 Years
Ajdan Walk	Leased	100%	7.1 Years
	Recently Acquired Pr	roperties	
Al Manahij Schools	Leased	100%	11.2 years
Dar Al Baraa Private Schools	Leased	100%	19.8 years
Extra Center	Leased	100%	11.7 years
Al Hamra Plaza Center	Leased	100%	4.1 years
Olaya Private Schools	Leased	100%	11.5 years
Hyper Panda – DMM AlNoor	Leased	100%	12.9 years
Amjad Qurtoba Private Schools	Leased	100%	10.2 years
Irqah Plaza Center	Leased	97%	0.8 years

100% of the Fund's assets are leased and generating income

Portfolio Average Occupancy Rate 98.5%

Portfolio Average WALE 8.8 years



# Portfolio Occupancy Rate

As of 31 December 2021, the occupancy rate was at 98.5%. This shows a 4.5% increase when compared to the previous year.



98.5% Occupancy Rate

## **Dividend Distributions**

The Fund Manager intends to distribute semi-annual cash dividends to investors of no less than 90% of the Fund's net profit within 90 calendar days following the end of June and December of each calendar year, excluding capital gains arising from the sale of assets which may be reinvested in additional assets for the interests of unitholders. Since listing, the Fund has distributed the following CoC dividends:

2018	Q2	Q3	Q4
Yield*	6.1%	6.1%	6.1%
Total amount	9,150,000	9,150,000	9,150,000
Per unit (SAR)	0.1525	0.1525	0.1525
Number of units	60,000,000	60,000,000	60,000,000

2019	Q1	Q2	Q3	Q4
Yield*	6.6%	6.6%	6.6%	6.6%
Total amount	9,900,000	9,900,000	9,900,000	9,900,000
Per unit (SAR)	0.165	0.165	0.165	0.165
Number of units	60,000,000	60,000,000	60,000,000	60,000,000

2020	Q1	Q2	Q3	Q4
Yield*	6.1%	6.1%	5.0%	5.0%
Total amount	9,150,000	9,150,000	7,500,000	7,500,000
Per unit (SAR)	0.1525	0.1525	0.125	0.125
Number of units	60,000,000	60,000,000	60,000,000	60,000,000

2021	Q1	Q2	Q3	Q4
Yield*	6.1%	6.1%	6.5%	6.5%
Total amount	9,150,000	9,150,000	9,750,000	9,750,000
Per unit (SAR)	0.1525	0.1525	0.1625	0.1625
Number of units	60,000,000	60,000,000	60,000,000	60,000,000

## Transactions with Related Parties

The Fund Manager's transactions with related parties are summarized as follows:

- The rental of units at Al Khalidiya Business Center.
- Maintenance and operation contracts for three of the Fund's properties.

Rents with related parties represent 0.8% of total Fund revenues whereas maintenance contracts account for 8.4%\* of total Fund expenses. The Fund Manager confirms that all these transactions and contracts have been based on the principle of equality among all customers and without any preference.

The Related parties are:

- Al Mahmal Facilities Services Company
- Tazweid Talent Co.

<sup>\*</sup> Percentage of distribution to initial unit price (on an annual basis)



# Material Development During the Period

- The Fund Manager announced receiving the approval of the Capital Market Authority on the supplementary appendix of the terms and conditions related to the increase of the total assets value of the Fund, by a SAR 701,951,750 to acquire a real estate portfolio consisting of eight developed and income-generating properties in different sectors located between Riyadh and the Eastern Province.
- The Fund Manager invited the unitholders to attend a
  meeting and vote on increasing the total assets value of the
  Fund as well as the supplementary appendix. Most voters
  agreed on the agenda items.
- The subscription period to increasing the total assets value of the Fund started on 12/12/2021G and lasted for five business days. The total value of applications was SAR 848 million, and the coverage ratio was 339.22%. A total of 227,192 individual and institutional investors have subscribed by submitting 78,231 requests.
- Finally, the Fund Manager announced the completion of the acquisition of a real estate portfolio of 8 income-generating properties located across Riyadh and the Eastern Province.

# Changes to the Fund's Documents

An addendum to the terms and conditions relating to the increase of the total assets value of the Fund has been introduced.

# Summary of Fund's Performance

Based on the financial results and achievements during the year The Fund has successfully achieved its target objective by distributing 6.3% cash dividend -on an annual basis- for the period between 1 January 2021 and 31 December 2021.

# Subsequent Events

- The Fund Manager announced increasing the facility limit granted to the Fund by its strategic partner, Al Rajhi Bank, by an amount of SAR 450,000,000. Thus, the total amount of facilities granted to the Fund is 1,050,000,000 SAR.
- The Fund Manager also announced signing a lease agreement with a local operator renting Al Hayat Tower in Riyadh for a period of 5 years starting 01/01/2022G. The annual rent during the first three years will be SAR1,500,000. Starting the 4<sup>th</sup> year, the annual rent should increase by 6.7% to reach SAR1,600,000.

# Stock Performance

The stock witnessed different levels of volatility during the year, recording its highest price at 15.04 SAR, and lowest at 9.02 SAR, to finally finish its last trading session on 31 December 2021 at 12 SAR.





# Topics Discussed and Resolutions Issued by the Fund Board

TOPICS	RESOLUTIONS
• Financial Statements for 2020	Approved the draft of the audited financial statements for the period ended 31 December 2020.
Fund Board Report	Approved the Annual Fund Board of Directors Report for the year 2020.
Dividend Distribution	• Approved the distribution of cash dividend to the unitholders for the period from 1 January 2021 to 31 March 2021. The total amount to be distributed is SAR 9,150,000 being 6.10% - on an annual basis.
Al Hokair Time     Discount Request	Approved the recommended 30-day rent discount for Al Hokair Time.
Capital Increase T&C	Approved the capital increase T&C.
Lease Offers for Burj Al Hayat	Approved the thresholds of accepting offers, subject to a satisfactory due diligence of any potential tenant.
Dividend Distribution	• Approved the distribution of cash dividend to the unitholders for the period from 1 April 2021 to 30 June 2021. The total amount to be distributed is SAR 9,150,000 being 6.10% - on an annual basis.
Ajdan Walk Discount Request	Approved a 15-day rent discount for Ajdan Walk property
Interim Financial     Statements	Approved the draft of the interim financial statements for the period from 1 January 2021 to 30 June 2021.
Dividend Distribution	• Approved the distribution of cash dividend to the unitholders for the period from 1 July 2021 to 30 September 2021. The total amount to be distributed is SAR 9,750,000 being 6.50% - on an annual basis.
Appointment of Representatives of the Issuer	Approved appointing Mr. Abdulwahhab Abed and Mr. Sultan Sukkar as representatives before the Exchange for all purposes relating to the Listing Rules.
Dividend Distribution	<ul> <li>Approved the distribution of cash dividend to the unitholders for the period from 1 October 2021 to 31 December 2021. The total amount to be distributed is SAR 9,750,000 being 6.50% - on an annual basis.</li> </ul>



# Financial Performance

Fund Size	As of 31 Dec 2021	As of 31 Dec 2020	As of 31 Dec 2019	As of 31 Dec 2018
Net market value of the Fund's assets (Fair Value)	1,062,310,241	565,014,116	589,037,823	602,081,783
Net market value of the Fund's assets per unit (Fair Value)	9.0409	9.4169	9.8173	10.0347
Net market value of the Fund's assets (Book Value)	1,039,710,604	537,948,379	561,523,849	578,983,917
Net market value of the Fund's assets per unit (Book Value)	8.8486	8.9658	9.3587	9.6497
Highest net asset value per unit for each financial year (Fair Value)	9.0409	9.6297	9.9039	10.0347
Lowest net asset value per unit for each financial year (Fair Value)	8.9975	9.4169	9.8173	9.8281
Income distribution per unit*	0.62	1.14	1.30	0.46
Percentage of expenses borne by the Fund	10.20%	9.72%	10.01%	3.54%
Net (Loss )/ income **	(35,437,775)	9,721,346	22,139,932	6,433,917
Distribution yield (based on market traded price)	2.54%	5.94%	6.63%	6.10%
Number of units in issue	117,500,000	60,000,000	60,000,000	60,000,000

<sup>\*</sup>The reason for the decrease in the unit income distribution, is due to the issuance of new units, represented by the increase in the Fund's assets by the end of year.

\*\* the reason for the net loss for the year ended 2021 is mainly due to recording an impairment loss of the new 8 properties, due to capitalizing the additional acquisition costs (Real Estate Transaction Tax and Fund Manager fees). It is noteworthy that the impairment represents an unrealized loss (non-cash) in the value of the assets

# Services, Fees and Commissions Charged to the Fund Throughout the Year

Description	Amount	% to Total Assets Value	Cap (Limit)
Operating expenses	8,233,950	0.47%	Not to exceed 7% of the rental income of the property
Management fees	5,524,303	0.32%	1% of the Fund's net assets according to the latest financial statements
Finance fees	12,480,293	0.71%	NA
Professional fees	3,255,174	0.19%	NA
Other costs	1,280,520	0.07%	1% of the Fund's net assets according to the latest financial statements
Depreciation and amortization	77,573,811	4.43%	NA
Total expenses	108,348,051	6.18%	-

# The Ratio of Non-Cash Expenditures from the Fund's Net Profits 186%



## Performance Record

Period	Total Return
Since Inception	6.14% (on an annual basis)
One Year	6.30% (on an annual basis)
Three Years	6.15% (on an annual basis)
Five Years	N/A

	2021	2020	2019	2018
Total Return	6.30%	5.55%	6.60%	6.10%
	(on an annual basis)			

# Leverage (The percentage of borrowing from the total assets value of the Fund and its maturity date)

- Financing amount equals SAR 625 million, representing 36% from the total assets value.
- Maturity date is 31 December 2024.

# Special Commissions Received by the Fund Manager

As stated in the supplementary appendix to the terms and conditions, and based on the successful execution of increasing the value of the Fund's total assets, the Fund Manager has received the following:

- 2% subscription fees
- 1% financing arrangement fees
- 0.75% acquisition fees

# Fund Manager's Investments

The Fund Manager holds 376,651 units as at the end of 2021.



## Risk Assessment

The Fund's activities expose it to a variety of different risks factors that are exogenous such market risk, credit risk and liquidity risk as well as operational process related risks. Furthermore, there are risks related to the asset class REITs as such.

The Fund's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Fund's financial performance.

Consequently, the risk assessment process focuses on the most significant risk factors, which include but are not limited to:

Main Risks	Description	Assessment
Market Risk	Market Risk arises from external factors such as macroeconomic conditions, competition, supply & demand, political changes, FX etc.	The Manager monitors on a regular basis the fluctuation and changes in the overall economic environment, local real estate markets including cap rates, inflation rate, taxes, valuations, competition from other available premises and various other factors. Given these factors, the Fund Manager believes that the impact of current market factors is mitigated through diversification of assets that adds stability to the portfolio while reducing vulnerability to economic fluctuations. Additionally, vacancy risks are managed through a proactive asset management approach. Market research is conducted to avoid any economic constraints as much as possible.
Risks related to the use of debt	The use of debt results in risks such as profit/interest rate, leverage related to refinancing risks. Profit/interest rate risk is the potential for financial loss arising from increases in profit/interest rates and ultimately adversely impacting the financing terms of the Fund.	The Manager uses debt with the objective to enhance investor returns. Based on the expected trend of profit/interest rates, the Fund Manager may consider other financial instruments to manage/hedge this risk. Leveraging may also further exacerbate any losses. Additionally, while increasing profit/interest rates may be a challenge, real estate investments can perform well in a rising rate environment due to variety of factors, such as increasing rent revenue, demand, and prices.
Credit Risk	Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their lease commitments.	Credit risk is mitigated by industrial and geographical diversification, diversity both in its tenant mix and asset mix and by conducting tenant credit assessments. For new leases, credit evaluation is performed and on an ongoing basis, tenant credit and arrears are closely monitored by the Fund Manager.
Completion Risk	Risk associated with development projects underway include construction delays and their impact on financial performance, cost overruns which could impact the profitability and/or financial viability of a project; and the inability to meet revenue projections upon completion. Delays may result in legal risk.	This risk is somewhat mitigated based on the fact that Fund is entitled to invest only up to 25% of the value of its assets in real estate development. The Fund Manager also aims to mitigate this risk through management of the contractual framework of the properties.
Operational Risk	Risk of loss resulting from failure of internal processes, operational procedures, external events, loss of key personnel, service provider and counterparty risk as well as business continuity risk.	The Fund Manager has in place a monitoring framework to manage the day-to-day activities and mitigate operational risks. These include periodic meetings to identify potential operational risks, reviewing and resolving operational issues.  The Fund Manager has established processes to identify, monitor and manage operational risks associated with day-to-day management and maintenance of the Fund's properties.  Internal audits are also carried out periodically to review compliance with processes, and to identify and rectify any lapses in procedures.  A business continuity plan is in place to mitigate the business continuity risk of interruptions or catastrophic loss to its operations.  Service providers and counterparty performance is regularly monitored.



# Risk Assessment - Cont.

Main Risks	Description	Assessment
Liquidity Risk	Liquidity Risk has many dimensions such as the risk of being unable to meet any payment obligations for exiting properties according to plan.	Cash flow generated from operating the property portfolio represents the primary source of liquidity used to service the interest on debt, fund general and administrative expenses. Therefore, the Fund Manager ensures that there are adequate funds to repay obligation in a timely and cost-effective manner. Additionally, The Fund Manager also has a cash management process in which he has the option to utilize any excess cash in short-term deposits.  Any decline in liquidity in the Saudi real estate market may affect valuations. Any exit below acquisition cost (including transaction cost) can lower the returns.
Regulatory Risk	The Fund operates within guidelines as set out in the relevant Capital Market Authority regulations. There can be further regulatory risk related to real estate market or public policy.	The Fund Manager has implemented processes to monitor regulatory requirements in all fund management functions, such as Compliance and Risk Management aiming to provide another layer of assurance that proper controls are in place to avoid any non-compliance.
Legal Risk	Risks involved in legal arrangements, contracts, agreements and obligations.	The Fund Manager has dedicated Legal and Compliance departments, who are responsible to provide guidance to ensure that all regulatory and compliance matters are adhered to.  Regarding legal suits, any adverse ruling may potentially have a negative financial impact on the Fund.
Risk of crimes such as cyber security risks	Crimes such as cyber security incident includes any material adverse event that threatens the confidentiality, integrity and/or availability of the company's information resources and may result in financial losses.	The Fund Manager has implemented processes, procedures, and controls to help mitigate these risks. However, these measures, as well as its increased awareness of a risk of a cyber-incident, do not guarantee that its financial results would not be negatively impacted by the occurrence of any such event.
Valuation Risk	Risk that the valuation is notably incoherent from actual market prices.	Two independent appraisals are performed for asset valuations. The 3 <sup>rd</sup> party Valuers are accredited by TAQEEM (i.e. Saudi Authority for Accredited Valuers). The Fund Manager uses the average of the two independent Valuers for reporting purpose. In case of any material contradiction between the two Valuers, the Fund Manager assigns a third Valuer.
Capital Deployment Risk and Reinvestment Risks	Risk of delay in capital deployment.	There is risk mitigation currently since the Fund has deployed its capital. Nevertheless, any portfolio rebalancing actions may create future deployment and/or reinvestment risks.
General Risks Related to the Asset Class REIT	General risks of the asset class include among other aspects volatility of the share price, potential deviations between net asset value and the share price in the market, potential drop in share price and liquidity risks.	The market price of the units may be affected by changes in general market conditions, fluctuations in the markets for equity securities and numerous other factors beyond the control of the Fund Manager.



# Risk Assessment – Cont.

Main Risks	Description	Assessment
Environmental, Social and Governance (ESG) Risks, in Particular Climate Risk	Environmental, Social, and Governance (ESG) risks refer to the three factors of measuring the sustainability and societal impact of an investment.  ESG criteria can help to better determine the future financial performance of companies (return and risk).  Any environmental issues of properties, such as the use of hazardous materials, could adversely impact its value.  As part of ESG risks, climate risks may result in increased exposure to loss as assets become less liquid, generate lower income or may be subject to environmental regulation. Additionally, Climate change could make insurance prohibitively expensive.	The Fund Manager assesses ESG risks in the analysis of investment opportunities and in its monitoring according to its responsible investment policy. In the Fund Manager's experience, ESG assessment can complement traditional financial analysis and due diligence.  The Fund Manager has implemented processes, procedures and controls to help mitigate these risks. However, these measures, as well as its increased awareness of ESG risks, do not guarantee that its financial results will not be negatively impacted by the occurrence of any such event.
Risks Related to Geopolitical Events, Natural Catastrophes, Terrorism and Health Pandemics	Geopolitical events, instability, terrorism, natural catastrophes and events such as health pandemic may negatively impact assets from valuation as well as income perspective.	The escalation of geopolitical conflicts, such as the Ukraine war, may be reflected in the risk premia of global risk assets and thus may impact the Fund, too.  Given the fact that these events are highly uncertain and unpredictable and therefore the Fund as well as the Fund Manager may be negatively impacted by the occurrence of any such event.
Property Management Risk	Risk of lower income (i.e., return on investment) due to inappropriate or insufficient property management, resulting in high vacancy rates, high operating expenses and below market rental income etc.	The Fund Manager recognizes that management is essential to success in real estate investment and therefore, mitigates this risk by engaging suitable, qualified, and experienced property managers when outsourcing is done. In this regard, roles & responsibilities are clearly defined and agreed through legal documentation i.e., agreements, contracts etc.  The Fund Manager has implemented necessary processes to mitigate insufficiencies related to property management.
Inflationary Pressure / Supply chain issues	Risk that production and supply chain bottlenecks likely to lead to unexpected inflation level.	While inflation is a risk factor, there is some mitigation of inflation through rent escalations in lease agreements. Based on historical data, REITs provide reasonable protection against inflation because rents are not as sticky as other prices.  The alleviation of pandemic restrictions may ease some supply chain bottlenecks that have been a cause of inflation.



Socioeconomic and Demographic Overview KSA



## Country Profile

Saudi Arabia holds an estimated 15% of the world's proven oil reserves and has the largest economy in MENA, making it a critical player not only in the region, but on a global scale. As part of the Vision 2030 development blueprint, Saudi Arabia has been attracting international attention for the rapid socioeconomic transformation.

After contracting sharply in 2020, the economy is expected to grow following OPEC+ agreed path of production levels until Dec 2021 and will rebound significantly in 2022 as OPEC+ production cuts end. Non-oil sectors will continue their growth trajectory as the vaccination program gains more momentum and COVID-related restrictions are further eased, reflecting stronger private consumption, gradual resumption of religious tourism, and increased domestic capital spending signaled through the National Investment Strategy, which targets SAR 12 trillion over the next 10 years.

# GDP

Saudi Arabia's real gross domestic product (GDP) grew by 3.3% in 2021, compared to a drop of 4.1% in 2020. The growth was driven by economic recovery from the COVID-19 pandemic through growth of non-oil activities by 6.6%, government services activities also increased by 1.5% and oil activities grew by 0.2%. The Government expects that real GDP will accelerate to 7.4% in 2022. Key drivers to the expectations are ongoing implementation of Vision 2030 initiative, mega projects and domestic spending by Public Investment Fund program (PIF) along with the higher oil production to support recovery in domestic non-oil sector.

#### Inflation

The inflation rate grew to 1.2% in Jan 2022 the main drivers of this increase are the transport and food costs. The food and beverages group (has 19% weighting in the general CPI) has increased to 2.1% from 1.1% in December 2021. the growth in transportation prices slowed to 4.9% from 7.2% in December 2021. Inflation is expected to accelerate slightly in the first quarter of 2022 on a YoY basis, due to an ongoing improvement in domestic demand and a rise in the level of inflation globally.

# **Private Consumption**

Saudi Arabia Private Consumption accounted for 40.0% of its Nominal GDP in Sep 2021, compared with a ratio of 43.4% QoQ. Private Consumption share of Nominal GDP has grown in the recent years, with the ratio standing at 32.9% from Mar 2003 to Sep 2021.

# Private Consumption % of GDP



# **Public Consumption**

Saudi Arabia Public Consumption accounted for 21.8% of its Nominal GDP in Sep 2021, compared to 25.1% in the previous quarter. Saudi Arabia Public Consumption share of Nominal GDP ratio has an average number of 22.4% from Mar 2003 to Sep 2021.

# Public Consumption % of GDP



#### Consumer Price Index

The CPI increased by 1.2% in Jan 2022 YoY, almost equal to Dec 2021. The rise of the CPI originated mainly from the increase in prices of Transport (+4.9%) and Food and Beverages (+2.0%). Transport prices increased mainly due to the increase in gasoline prices by 34.5%.

## Saudi Arabia Vision 2030

"Saudi Vision 2030" is the long-term economic blueprint of Saudi Arabia, recognizing that a diverse market-based economy, high output/production, and investment in human capital are essential to growth. Vision 2030 is set to create growth opportunities throughout multiple key sectors of the economy with help of various programs. The Public Investment Fund program (PIF) reached AUM of USD500 billion and generated 450,000 direct and indirect job opportunities by end of 2021. The fund's total assets at end of 2021 were 57% of national GDP. PIF launched a Vision Realization Program (VRP) 2021-2025. PIF will invest a minimum of USD40 billion annually, contribute USD320 billion to non-oil GDP, grow AUM to over USD1.07 trillion, and create 1.8 million direct and indirect jobs by the end of 2025.

In January 2022, KSA hosted inaugural Future Minerals Forum, which emphasized the development of the rich mineral resources of the Arabian Shield, located in the Western & Central parts of Saudi Arabia, with untapped resources valued at USD1.3 trillion. The Forum aims to create a mining hub for minerals in Saudi Arabia, by highlighting opportunities in Saudi Arabia & the MENA region. As part of Saudi Vision 2030, significant structural reforms are planned in the mining sector, including building a database of the Kingdom's mineral resources, reviewing licensing procedures, investing in infrastructure, private sector investments, developing funding methods, and forming international partnerships to ensure increasing the sector's annual contribution to the GDP from USD17 billion to USD64 billion by 2030.



# Real Estate Sector Overview

Riyadh, Jeddah and Dammam





# Real Estate Market Overview - Riyadh

# Hospitality Sector

In Q4 2021, due to Riyadh Season, tourism activities boosted in the city and resulted in a higher occupancy rate; a rise of 8% year to November 2021 (compared to same period last year). Since Average daily rate (ADR) stood stable at USD 144, higher occupancy rate boosted revenue per available room (RevPAR) to USD 81 (+16%YoY).

Hospitality sectors expect gradual recoveries in short term, due to a combination of promoting tourism sector globally and the upcoming entertainment seasons across the country. As of November 2021, the total quality hotel supply stood at 20,000 keys. When accounting for properties currently under construction, assuming no further delay, hotel supply are expected to increase by delivering an additional 4,000 keys in 2022.

# Supply Assessment





#### KPI YoY % change YT November 21







ADR USD 144

Occupancy +8%

USD 81

# Retail Sector Performance - Rental Rates and Deliveries



# Retail Sector

The Government has gradually eased restrictions, as the vaccination drive progressed in 2021. However, the emergence of the Omicron variant towards the end of 2021 led to reinstate some restrictions, which acted as a hindrance on the retail sector.

In Q2 2021, the government granted 174 new licenses to foreign firms to undertake investment projects in the retail and e-commerce sector.

As of Q4 2021, the Average rents for super regional malls increased by 1% YOY basis whereas regional malls have decreased by 3%. The vacancy rate also increased to 21%.

The current supply stood at 3.2 million sqm of GLA. In 2022, 235,000 sqm of GLA are expected to be delivered.

Given the uncertain economic climate along with upcoming supply, the market is expected to remain tenant friendly thus exerting further pressure on the landlords of older properties.

#### Residential Sector

In 2021, the average sales prices in Riyadh's residential market increased by 6% whilst average rental rates increased by 1%.

The government's vision to transform Riyadh into a global business hub has helped to attract a growing workforce to the capital; this, combined with the strong underlying demand from Saudi citizens, indicates healthy prospects for the housing sector.

Most of the upcoming supply in the capital comprises master-planned projects to develop integrated communities. In 2022, 49,000 units are expected to be completed, equivalent to 3.2% of existing supply.

Riyadh's current housing supply is estimated to total 1.3 million units with completions of 31,000 residential units within the last 12 months.

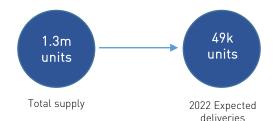
# Residential Sector Performance



Average sales price +6% YoY



Average rental rates +1% YoY





## **Education** sector

The education sector has been a key sector of focus within Saudi Arabia, where in all but two of the last five years it has accounted for the highest proportion of government expenditures.

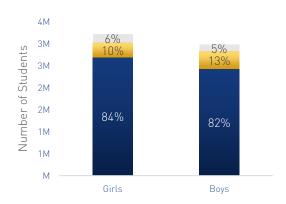
In FY20, the education sector was impacted by the COVID-19 pandemic. Educational institutions switched to online education and provided discounts on fees, which adversely impacted their finances.

However, for Academic Year starting Sep 2021, Return-to-School mechanisms have been implemented in a step-wise manner which is aiding the tuition fees to return to pre-pandemic levels gradually, indicating the sector is poised for recovery in the Academic Year 2021-2022

Government allocated Education expenditure budget of SAR 185 billion for 2022 and spending will be in line with the long-term planning aligned to Vision 2030 goals. The focus will be towards expanding apprenticeship programs and enhancing research capabilities in higher education.

In March 2022, the Ministry of Health reported a 99% vaccination rates among students aged 12 and above. And a 96% vaccination rates among teachers as of December 2021, according to UNESCO.

#### Education Sector - Grade 1-12 students by school type



■ Public Schools ■ Private Schools ■ International Schools

# **JED**

# Real Estate Market Overview – Jeddah Retail Sector Performance – Rental Rates and Deliveries



## Retail Sector

In line with the evolving trends globally, some retail centers in the kingdom have been developing their F&B offerings to create a more social experience for visitors. When compared with traditionally positioned retail assets, such centers tend to benefit from higher footfall and dwell times, as well as higher consumer spending.

The quantity of new retail floorspace delivered in 2021 was higher than the previous year at 195,000 sqm GLA.

As of Q4 2021, the average super regional malls and regional malls rents decreased by 9% and 7%, respectively. The vacancy rate also increased to 13%.

Jeddah's retail supply stood at 1.7 million sqm GLA. This is expected to increase by 94,000 sqm GLA by the end of 2022.

### Office Sector

In Q4 2021, the Average rent for both Grade A and Grade B offices have increased by 2% and 8% respectively YoY.

This increase in the rents was due to limited availability of Grade A office space and a growing demand, especially from government and related entities as the average rent for Grade A has reached SAR 1,036 per sqm per annum.

City's vacancy rate decreased by 5% YOY basis reaching 13%.

The total office supply reached 1.1 million sqm as at Q4 2021. Supply is expected to increase by 56,000 sqm GLA by the end of 2022.

#### Office Sector Performance - Deliveries and Lease Rates







# Real Estate Market Overview - Dammam

#### Retail Sector

All segments of the retail market in Dammam have softened. The average rental rates decreased by 2% in YOY basis for both super regional and regional malls.

The vacancy rate for Dammam remained stable at 11% as it is the only market with no changes in its vacancy in Q4 2021.

As of Q4 2021, the retail supply stood at 1.2 million sqm GLA. By the end of 2022, new deliveries are expected to reach  $175,000\,\mathrm{sqm}$  GLA.

#### Retail Sector Performance - Rental Rates and Deliveries

















































# **Entertainment Sector**

Following the announcement of Saudi Vision 2030 in 2016, the entertainment sector has gained prominence in the Kingdom's economic transformation. Vision 2030 aims to increase the household expenses on cultural and entertainment activities inside the Kingdom from 2.9% to

It is anticipated that the Saudi Entertainment Industry will reach US \$ 1,170.72 million by the end of 2030, an increase of 47.65% from US \$ 23.77 million in 2020.

The Saudi Government has played an instrumental role in driving the growth of the entertainment sector by implementing the General Authority for Entertainment (GAE) which is established under the supervision of the Public Investment Fund (PIF). Additionally, the introduction of the new tourist visa is expected to further aid the growth of the entertainment sector.

Saudi Arabia is ready to bet big on its entertainment sector with a \$64 billion investment to aid in turning the country into a top-tier destination for the industry and transform itself into the Middle East's premier movie hub as this is a part of a broader effort to wean the economy off oil. By 2030, more that 350 Cinemas, and 2,500 number of screens are expected to open.

In the last three years, 11 cinema operators, 9 of which are international chains, have been licensed to operate movie theaters across the Kingdom. Till Sep 2021, over 34 cinemas across 12 cities are operating at full capacity, with a total number of 342 screens and over 35,000 seats.

Due to the Covid-19 pandemic, the KSA entertainment industry has experienced a decline in its revenues. In order to contain the spread of the pandemic, various amusement and theme parks have suspended activities several times. However, the entertainment industry is expected to revive soon.

The growth of the entertainment sector has resulted in significant shifts in the real estate landscape and the built environment. The increase in demand for innovative experiences has led to the emergence of entertainment spaces other than traditional amusement and water parks.

The Kingdom now offers a variety of new projects ranging from sports complexes to recreational parks, new F&B concepts and botanical gardens.

The Saudi Entertainment and Amusement ("SEA") expo, is the Kingdom's first-ever trade event dedicated to the entertainment and amusement industry, Expo 2022 will be held on 16 to 18 May 2022 in Riyadh. The show offers regional and international suppliers a platform to display products and services to the leading industry stakeholders of the entertainment business.

Sources: Ministry of Finance; GASTAT; Argaam; www.CEIC.com; Saudi Press Agency; www.pif.gov.sa; Tourism-culture-entertainment I Invest Saudi; SAMA; Vision 2030 - About | Invest Saudi; www.oxfordbusinessgroup.com; Saudi Arabia Real Estate Market Review | Knight Frank; The KSA Real Estate Market Year Review 2021 | JLL; KPMG Budget Report 2022; Saudi Arabia Entertainment & Amusement Market Report 2021 | Research & Markets; The Economist; KSA Real Estate Market outlook | CBRE; www.saudientertainmentexpo.com.



# Fund Manager

Saudi Economic and Development Securities Company (SEDCO Capital)
South Tower - 2nd Floor

Red Sea Mall

Between Gates 7 & 8

P.O. Box 13396 Jeddah, 21493 Kingdom of Saudi Arabia Tel: +966 12 690 6555

Fax: +966 12 690 6599

Website: www.sedcocapital.com E-Mail: info@sedcocapital.com



Saudi Economic and Development Securities Company (SEDCO Capital) is a Saudi closed joint stock company registered under Commercial Registration No. 4030194994 and licensed as a "Capital Market Institution" under CMA License No. 11157-37 dated 19/04/2009 to deal, provide custody services, manage investments and operating funds/manage investments, arrange and advise.

#### Custodian

ALINMA INVESTMENT COMPANY Burj Al Anoud 2, Level 20 King Fahad Road, Olaya P.O Box: 66333 'Riyadh 11576 Kingdom of Saudi Arabia



The Fund has appointed the Custodian to act as the custodian of the assets of the Fund. The assets will be registered in the name of a SPV established by the Custodian to separate the assets owned by the Fund and those owned by the Custodian.

#### Responsibilities of the Custodian:

- Take into its custody assets managed by the Fund Manager
- · Open a separate account with a local bank in the name of the Fund and deposit all cash in the account
- Separate the assets of each investment fund from its assets and the assets of its other clients and register the real estate assets in the name of a subsidiary of the Custodian.

### Auditor

KPMG Professional Services Zahran Business Center Prince Sultan Street P.O Box 55078 Jeddah 21534 Kingdom of Saudi Arabia



Statement of Auditor's Opinion: "Based on our review, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as of December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with international Financial Reporting Standards (IFRS) that are endorsed in the kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants (SOCPA)."

# The Fund's report is available upon request free of charge

#### Important Notice

- There are no material changes to the Fund's Terms and Conditions except for what is mentioned in this report.
- The Fund doesn't invest substantially in other investment funds.
- There's no other information that would enable the unitholders of making an informed judgement about the Fund's activities during the period.
- There is no other data or information required by the Investment Funds Regulations.
- Other than what is mentioned in this report, there are no material changes that occurred during the period and affected the performance of the Fund.

#### **DISCLAIMER**

This document does not constitute an offer to buy, subscribe or participate in the SEDCO Capital REIT Fund (the "Fund"), nor shall it (or any part of it) form the basis of, or be relied on, in connection with, or act as inducement to enter into any contract whatsoever.

Prospective investors should carefully read the Fund's Terms and Conditions and should seek advice from a qualified investment advisor on the suitability of the Fund as an investment prior entering into an investment in the Fund. Investing in the Fund could carry risks; therefore, may not be suitable for all investors. Hence, prospective investors must be willing to undertake the risks associated with any investment in the Fund.

This document has been prepared using data and information from reliable sources, The Fund Manager shall not be liable for any loss that may arise from the use of this report or any of its contents or otherwise arising in connection therewith. Past performance of the Fund is not an indication nor a guarantee of future performance. The value of units, dividends derive from them, as well as fund prices, and their currencies may decrease or rise, and changes in currency rates may adversely affect the value of securities, prices, or income. The Fund's assets may also be subject to risks in the financial markets in which the assets are invested It may be difficult for the investor to sell illiquid securities or make profits from them and obtain reliable information about its value or the extent of the risks it is exposed to, and additional fees / expenses may apply. Dividends or income may fluctuate, and part of the invested capital may be used to pay dividends income. By investing in the Fund, the investor acknowledges having read and accepted the Fund's Terms and Conditions.

22C17





# Financial Statements

for the year ending 31st of December 2021

# SEDCO CAPITAL REIT FUND

(Managed by SEDCO Capital)

# FINANCIAL STATEMENTS

For the year ended December 31, 2021 with

# INDEPENDENT AUDITOR'S REPORT TO THE UNITHOLDERS

# SEDCO CAPITAL REIT FUND

(Managed by SEDCO Capital)

# FINANCIAL STATEMENTS

For the year ended December 31, 2021

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# **KPMG Professional Services**

Zahran Business Center Prince Sultan Street P.O. Box 55078 Jeddah 21534 Kingdom of Saudi Arabia Commercial Registration No 4030290792

Headquarters in Riyadh

كي بي إم جي للاستشارات المهنية

مركز زهران للأعمال شارع الأمير سلطان ص.ب 55078 جده 21534 المملكة العربية السعودية سجل تجاري رقم 4030290792 المركز الرئيسي في الرياض

# Independent Auditor's Report To the unitholders of SEDCO Capital REIT Fund

# **Opinion**

We have audited the financial statements of **SEDCO Capital REIT FUND** (the "Fund"), managed by SEDCO Capital Company (the "Fund Manager"), which comprise the statement of financial position as at December 31, 2021, comprehensive income, changes in net assets attributable to the unitholders and cash flows for the year then ended, and notes to the financial statements, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at December 31, 2021, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Chartered and Professional Accountants (SOCPA).

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Fund in accordance with the professional code of conduct and ethics that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter	How the matter was addressed in our audit
Revenue:	Revenue:
Revenue from properties amounted to SAR 72.9 million for the year ended December 31, 2021.	Our audit procedures in this area included, among others:
Generally, revenue from properties is recognized on a straight-line basis over a lease term.	<ul> <li>evaluating the appropriateness of the lease rental income recognition policy to assess whether it is in accordance with IFRS 16: "Leases".</li> </ul>
These include spreading of tenant incentives and guaranteed increases. These balances require adjustments made to lease rental income to ensure that is recorded on a straight-line basis over the lease term in accordance with IFRS 16: "Leases".	assessing the design and implementation of management's key internal controls over the completeness, existence and accuracy of lease rental income with specific focus on whether lease rental income is appropriately recorded over the lease term as per the terms of the lease contract.

KPMG Professional Services, a professional closed joint stock company registered in the Kingdom of Saudi Arabia. With the paid-up capital of (25,000,000) SAR. (Previously known as "KPMG Al Fozan & Partners Certified Public Accountants") A non-partner member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.



# Independent Auditor's Report

To the unitholders of SEDCO Capital REIT Fund (continued)	
Key Audit Matters (continued)	
The Key audit matter	How the matter was addressed in our audit
Revenue: (continued)	Revenue: (continued)
Revenue recognition is considered a key audit matter in view of the risk that management may override controls to intentionally misstate revenue transactions in order to achieve financial targets, either through adjusting estimates at the period end or recording fictitious transactions in the business.	lease rental income transactions to review the lease contracts entered into with customers to assess whether lease rental income recorded is as
Investment properties:	Investment properties:
As at December 31, 2021, the carrying value of investment properties held by the Fund was SAR 1,634 million.	
The investment properties are measured at cost or initial recognition and subsequently at cost less accumulated depreciation and impairment losses, it any. However, the fair value of the investment property is disclosed along with its impact on neassets per unit.	processes for identification and mitigation of valuation risk;  perform test of details on the costs capitalized and
In accordance with the requirements of relevant accounting standards, the Fund is required to assess indicators of impairment on its properties at each reporting date. In case such indicators are identified the recoverable amount of such property is required to be determined.	impairment indicator assessments; and for investment properties where there are impairment indicators, we perform the following procedures:  - obtain the valuation reports prepared by
As part of its assessment of impairment indicators, the Fund reviews both the internal and external indicators of impairment including but not limited to net cash outflows or operating losses, physical wear and tear of assets and adverse market changes or conditions. Moreover, the assessment of recoverable amounts entails the use of complex valuation techniques and significant management judgement on key assumptions. Accordingly, this has been identified as a key audit matter.	the critical assumptions including discount rate, exit yield rate, annual rental income, operating expenditure, occupancy, escalations and inflation rates. Further, perform sensitivity analysis, including assessment of the effect of reasonably possible reductions in occupancy and

evaluating the adequacy of the financial statement disclosures, including disclosures of

key assumptions and judgements.



# Independent Auditor's Report To the unitholders of SEDCO Capital REIT Fund (continued)

## Other Information

The Fund Manager is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, when made available to us, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

# Responsibilities of Fund Manager and Those Charged With Governance for the Financial Statements

The Fund Manager is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, the applicable provisions of the Real Estate Investment Funds Regulations issued by the Capital Market Authority and the Fund's terms and conditions, and for such internal control as the Fund Manager determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Fund Manager is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Fund Manager either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, the Fund's Board, are responsible for overseeing the Fund's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Fund's internal control.



# Independent Auditor's Report To the unitholders of SEDCO Capital REIT Fund (continued)

# Auditor's Responsibilities for the Audit of the Financial Statements (continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by fund manager.
- Conclude on the appropriateness of fund manager's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, then we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in a
  manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit of **SEDCO Capital REIT Fund ("the Fund").** 

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

KPMG professional services

Nasser Ahmed Al Shutairy License No. 454

Jeddah, 28 March 2022

Corresponding to 25 Sha'aban 1443H

(Managed by SEDCO Capital)

# STATEMENT OF FINANCIAL POSITION

As at December 31, 2021

(Expressed in Saudi Arabian Riyals)

ASSETS	<u>Notes</u>	December 31, <u>2021</u>	December 31, <u>2020</u>
Current assets Cash at banks Rent receivable Prepayments and other receivables Derivative instruments at fair value through profit or loss	8 9 16	62,053,842 27,500,726 5,169,476 852,014	20,585,698 15,919,638 6,260,042
Total current assets		95,576,058	42,765,378
Non-current assets Investment properties	10	1,633,965,863	1,005,373,263
Total assets		1,729,541,921	1,048,138,641
<u>LIABILITIES</u> Current Liabilities			
Dividends payable	12	9,750,000	7,500,000
Due to related parties	13	4,500,000	6,915,085
Accrued expenses and other payables	14	38,655,155	2,745,272
Deferred revenue	15	17,273,031	3,522,464
Derivative instruments at fair value through profit or loss	16		1,303,370
Financing facility from a bank	17	4,141,929	1,468,518
Total current liabilities		74,320,115	23,454,709
Non-current liabilities			
Financing facility from a bank	17	615,511,202	486,735,553
Total liabilities		689,831,317	510,190,262
Net assets attributable to the unitholders		1,039,710,604	537,948,379
Units in issue (number)	18	117,500,000	60,000,000
Net assets per unit (SAR)	10.4	8.8486	8.9658

5. AMAN

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# STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	December 31, 2021	December 31, 2020
INCOME	<u>rtotes</u>	2021	<u>2020</u>
Rental income Murabaha income		72,898,962 11,314	68,104,900 3,250
EXPENSES		72,910,276	68,108,150
Management, administrative and shariah fees	7&13	5,830,518	6,167,584
Depreciation	10	16,194,638	16,086,432
Impairment on investment properties	10	60,147,719	3,455,936
Expected credit losses	8	249,832	2,000,000
Loss on derivative instruments at fair value through profit or loss	16	1,231,454	2,178,483
Financing fees and charges	17	12,480,293	18,495,689
Operating expenses and other expenses  Total expenses	19	12,213,597 108,348,051	10,002,680 58,386,804
Net (Loss) / Profit for the Year		(35,437,775)	9,721,346
Other Comprehensive Income			
Total Comprehensive (Loss) / Income for the year		(35,437,775)	9,721,346

5. AMAN

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# STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO UNITHOLDERS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

	For the year ended December 31,
Net assets attributable to Unitholders at January 1, 2020	561,523,849
Total comprehensive income for the year ended December 31, 2020	9,721,346
Dividends (Note 12)	(33,296,816)
Net asset attributable to unitholders as at December 31, 2020	537,948,379
Total comprehensive loss for the year ended December 31, 2021	(35,437,775)
Contributions by holders of units:	
Issue of units during the year	575,000,000
Dividends (Note 12)	(37,800,000)
Net assets attributable to unitholders as at December 31, 2021	1,039,710,604

5. AMAN

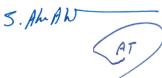
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(Managed by SEDCO Capital)

# STATEMENT OF CASH FLOWS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

	<u>Notes</u>	For the year ended December 31, 2021	For the year ended December 31, 2020
Net (loss) / profit for the year  Cash flow from operating activities:		(35,437,775)	9,721,346
Adjustment for: Depreciation Impairment Unrealised loss from financial derivatives Expected credit losses	10 10 8	16,194,638 60,147,719 852,014 249,832 42,006,428	16,086,432 3,455,936 2,178,482 2,000,000 33,442,196
Net changes in operating assets and liabilities: Rent receivable Prepayments and other receivables Due to related parties Accrued expenses and other payables Derivative instruments at fair value through profit or loss Deferred income Net cash (used in) / generated from operating activities		(11,830,920) 1,090,566 (2,415,085) 2,906,258 (3,007,398) 13,750,567	(10,285,206) 4,266 1,861,572 444,674 (875,112) (1,511,107) 23,081,283
Cash flow from investing activities Payments made for the acquisition of investment properties Payments made for work in progress Net cash used in from investing activities		(340,765,625) (6,165,707) (346,931,332)	(4,977,605) (4,977,605)
Cash flow from financing activities: Proceeds from issuance of new units Proceeds from loans and borrowings Financing facility from a bank Dividend paid during the year Net cash generated from / (used in) from financing activities	12	250,000,000 135,000,000 (3,550,940) (35,550,000) 345,899,060	3,644,816 (35,696,816) (32,052,000)
Net change in cash at banks:		41,468,144	(13,948,322)
Cash at banks at beginning of the year		20,585,698	34,534,020
Cash at banks at end of the year		62,053,842	20,585,698
Non-cash transactions: The non-cash transactions consist mainly of the below: - Real estate transaction tax (RETT) - In-kind contributors	14 18	33,003,625 325,000,000	 



(Managed by SEDCO Capital)

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 1. THE FUND AND ITS ACTIVITIES

SEDCO Capital REIT Fund (the "Fund") is a closed-ended Shariah compliant real estate investment fund, established and managed by Saudi Economic and Development Securities Company ("SEDCO Capital" or the "Fund Manager"), a subsidiary of Saudi Economic and Development Holding Company (the "Company"), for the benefit of the Fund's Unitholders. The Fund is ultimately supervised by the Fund Board.

SEDCO Capital, a Saudi closed joint stock company licensed by the Capital Market Authority ("CMA") under License No. 11157-37 dated 23/04/1430 H corresponding to 19/4/2009, manages the Fund. The Fund Manager conducts following securities activities:

- a) Dealing;
- b) Arranging;
- c) Managing and operating funds;
- d) Advising;
- e) Custody

The Fund's objective is to provide periodic rental income to its Unitholders by investing mainly in developed properties generating income, in addition to potential capital growth of total value of Fund's assets when assets are sold later, or target assets are developed or expanded.

The Fund invests mainly in developed income generating real estate assets. The Fund may invest part of its assets and cash surplus in Murabaha transactions and short term deposits in Saudi Riyals with banks that are licensed by the Saudi Central Bank ("SAMA") and operate in Saudi Arabia. The Fund may invest up to 25% of the fund's total assets in public money market funds and murabaha deposits.

The terms and conditions of the Fund were approved by the Capital Market Authority (the "CMA") on Rabi Awal 16, 1439 H (corresponding to December 04, 2017). The offering period for the subscription of the units was from January 24, 2018 to February 20, 2018. Unitholders subscribed for the units of the Fund during the offering period and cash was held in a collection account of SNB Capital. The Fund commenced its activities on April 01, 2018 (the "inception date").

During the current year 2021, the Fund initiated a capital increase process to acquire 8 new investment properties from a fund that is managed by the Fund Manager. (Refer to note 18).

The Fund's term will be ninety nine (99) years following the date of listing units on Tadawul. The term of the Fund may be extended at the Fund Manager's discretion subject to CMA approval.

The Fund is governed by the Investment Funds Regulations (the "Regulations"), issued by the CMA pursuant to Resolution No. 1/219/2006 dated Dhul Hijjah 3, 1427H (corresponding to December 24, 2006) as amended by the Resolution of the Board of the CMA No. 2/22/2021 dated 12/7/1442 H, corresponding to (24/2/2021G), detailing requirements for investment funds within the Kingdom of Saudi Arabia.

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 2. BASIS OF ACCOUNTING

These financial statements of the Fund have been prepared in accordance with International Financial Reporting Standards ("IFRS") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Chartered and Professional Accountants ("SOCPA") and to comply with the applicable provisions of the Investment Funds Regulations issued by Capital Market Authority, the Fund's terms and conditions and the Information Memorandum.

### 3. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention using the accrual basis of accounting and the going concern concept except for financial investments derivative instruments at fair value through profit or loss that are carried at fair value.

### 4. FUNCTIONAL AND PRESENTATION CURRENCY

Items included in these financial statements are measured using the currency of the primary economic environment in which the Fund operates (the "functional currency"). These financial statements are presented in Saudi Arabian Riyals ("SAR") which is the Fund's functional and presentation currency.

#### Transactions and balances

Foreign currency transactions are translated into SAR using the exchange rates prevailing at the date of transactions. Monetary assets and liabilities denominated in foreign currency are translated into SAR using the exchange rates prevailing at the statement of financial position date. Foreign exchange gains and losses arising from translation are included in the statement of comprehensive income.

### 5. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires the Fund Manager to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future period affected. The significant accounting judgments and estimates applied in the preparation of these financial statements are as follows:

# <u>Useful lives of investment properties</u>

The Fund Manager determines the estimated useful lives of investment properties for calculating depreciation. This estimate is determined after considering expected usage of the assets and physical wear and tear. Fund Manager reviews the residual value and useful lives annually, and changes in depreciation charges, if any, are adjusted in current and future periods.

### Impairment of investment properties

At each reporting date, the Fund Manager reviews the carrying amounts of investment properties to determine if there is any indication of impairment. If any such indication exists, then the investment properties' recoverable amount is estimated using independent valuers.

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 5. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS (continued)

### <u>Impairment of investment properties (continued)</u>

The recoverable amount of an investment property is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the property. In the process of determining the value in use based on the estimated future cash flows, the management also performs sensitivity analysis, which includes assessing the effect of reasonably possible reductions in occupancy and increases in operating expenditures on the forecasted cash flows to evaluate the impact on the currently estimated headroom for the investment properties.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in statement of comprehensive income.

### *Impairment of financial assets*

The Fund assesses on a forward-looking basis the expected credit losses ("ECL") associated with its financial instrument assets carried at amortised cost. The Fund recognises a loss allowance for such losses at each reporting date. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of resources; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

### 6. SIGNIFICANT ACCOUNTING POLICIES

Except for what is mentioned in note (20), , the accounting policies applied in these financial statements are the same as those applied in the last annual financial statements. The following is the most significant accounting policies applied by the fund:

### 6.1 Cash at banks

For the purposes of the statement of cash flows, cash at banks consist of bank balances and other short term highly liquid investments with original maturities of three months or less, which are available to the Fund without any restrictions. Cash at banks are carried at amortised cost in the statement of financial position.

### 6.2 Financial instruments

Rent receivable is the major financial assets. Financial liabilities mainly include accrued expenses and other payables.

#### *Initial recognition*

A financial asset or financial liability (unless it is a rent receivable / other receivable without a significant financing component) is initially measured at fair value plus, for an item not carried at FVTPL, transaction costs that are directly attributable to its acquisition or issue. Rent receivable without a significant financing component is initially measured at transaction price.

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 6. SIGNIFICANT ACCOUNTING POLICIES (continued)

### 6.2 Financial instruments (continued)

### **Derecognition**

Assets are derecognized, when the contractual rights to the cash flows from the financial asset expires. A financial liability (or a part of financial liability) can only be derecognized when it is extinguished, that is, when the obligation specified in the contract is either discharged, cancelled or expired.

### Subsequent measurement

Subsequent to initial recognition, an expected credit loss allowance (ECL) is recognised for financial assets measured at amortised cost, which results in an accounting loss being recognised in the statement of comprehensive income when an asset is newly originated. The Fund recognizes loss allowances for ECL on rent receivable and due from related parties at an amount equal to lifetime ECL.

### **Derivative Financial Instruments**

The fund enters into derivative financial instruments which are held to manage its exposure to interest rate risk; credit risk; and foreign exchange rate risk. Held derivatives include swaps.

Derivatives are initially recognized at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at each financial position date. The resulting gain/loss is recognized in the statement of income immediately.

A derivative with a positive fair value is recognized as a financial asset whereas a derivative with a negative fair value is recognized as a financial liability.

### 6.3 Investment properties

Investment properties are non-current assets held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of operations, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost on initial recognition and subsequently at cost less accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalized borrowing costs. Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognized in statement of comprehensive income.

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### **6. SIGNIFICANT ACCOUNTING POLICIES (continued)**

### 6.4 Impairment of non-financial assets

The Company reviews the carrying amounts of non-financial assets to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount which is the higher of an asset's fair value less cost to sell and value in use.

Non-financial assets that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised. A reversal of an impairment loss is recognized as income immediately in the statement of comprehensive income.

### 6.5 Accrued expenses and other payables

Accrued expenses and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective commission rate method.

### 6.6 Provisions

A provision is recognised when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made. Provisions are not recognised for future operating losses.

### 6.7 Financing

Financing is initially recognized at fair value, net of transaction costs incurred. Financing facilities are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the facility using the effective interest method. Fees paid on the establishment of financing facilities are recognised as transaction costs of the facility to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

### 6.8 Revenue recognition

Rental income from investment properties is recognized on an accrual basis in accordance with the terms of the corresponding contract. Capital gain resulting from the sale of investment property is recognized upon the execution of the corresponding sale contract.

Income from murabaha placements is recognized using the effective profit rate over the period of the contract.

(Managed by SEDCO Capital)

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021

(Expressed in Saudi Arabian Riyals)

### 6. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 6.9 Zakat and income tax

Taxation/zakat is the obligation of the unitholders and therefore, no provision for such liability is made in these financial statements.

### 6.10 Dividend payable

Interim and final dividends are recorded as a liability in the period in which they are approved by the Fund Board.

# 6.11 Commission income and expense

Commission income or expense is recognised using the effective interest method. The 'effective commission rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability.

### 6.12 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the financial position only when there is legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously. Income and expenses are not offset in the statement of comprehensive income unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Fund.

### 6.13 Net assets per unit

The net assets per unit is calculated by dividing the Net assets attributable to Unitholders included in the statement of financial position by the numbers of units issued.

### 7. <u>ADMINISTRATION AND OTHER FEES</u>

### Administration and Management Fees

The Fund Manager is entitled to receive an administration and management fee of 0.05% and 1% respectively per annum of the fair value of the Fund's net assets calculated at the beginning of each period semiannually.

### Performance fee

The Fund Manager is entitled to a performance fee with respect to 20% of any cash dividend distributions in excess of 7% annually and 10% of any realized capital gain from the sale of real estate assets.

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 7. ADMINISTRATION AND OTHER FEES (continued)

#### Financing arrangement fees

The Fund Manager is entitled to receive a fee equal to 1.25% for each external financing made available to the Fund. The fees are paid to the Fund Manager once the financing is available after deducting bank arrangement fees, valuation fees, legal fees and due diligence fees associated with obtaining the financing and amortized on the loan lifetime.

### Brokerage fee and acquisition fee

The Fund Manager is entitled to receive a brokerage fee up to 2.50% and acquisition fee of 0.75% of the purchase price / sale proceeds of any real estate property. The brokerage and acquisition fee is capitalized as a part of cost of property.

### Custody fee

The Custodian is entitled to receive a custody fee up to SAR 30,000 one-time fee plus 0.04% of NAV as per the latest audited financial statements, not to be less than SAR 200,000.

### Shariah fees

The fund manager was entitled to receive annual sharia fee amounting to SAR 30,000.

### Edaa fees

The depository company is entitled to receive a fee for creating the unitholder register (SAR 50,000 plus 2 SAR for each unit holder, not to exceed SAR 500,000) and for managing the unitholder register (SAR 400,000) annually.

### Tadawul fee

Tadawul is entitled to receive a one-time fee for listing of the Fund equal to SAR 50,000 and an annual fee of 0.03% of the Fund's unit market value for the continuing of listing for the Fund.

### 8. RENT RECEIVABLE

This represents rent receivable from investment properties in accordance with the terms of the corresponding tenancy agreements. Rent receivable is as follows:

	December 31, <u>2021</u>	December 31, 2020
Rent receivable Expected credit losses	30,784,779 (3,284,053)	18,953,859 (3,034,221)
	27,500,726	15,919,638

(Managed by SEDCO Capital)

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 8. RENT RECEIVABLE (continued)

The movement in allowance for expected credit losses is as follows:

	<u>2021</u>	<u>2020</u>
Balance at 1 January Charge for the year	3,034,221 249,832	1,034,221 2,000,000
Balance at 31 December	3,284,053	3,034,221

# 9. PREPAYMENT AND OTHER RECEIVABLES

Prepayment and other receivables at comprise of the following:

	December 31, <u>2021</u>	December 31, <u>2020</u>
VAT Receivable Prepaid Insurance	5,066,031 103,445	6,133,736 126,306
	5,169,476	6,260,042

(Managed by SEDCO Capital)

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 10. <u>INVESTMENT PROPERTIES</u>

The details of the properties as at December 31, 2021 is as follow:

	<u>Type</u>	<u>Location</u>	Opening cost	Addition during the <u>year</u>	Closing cost	Opening depreciation	Depreciation during the year	Closing depreciation	Opening impairment	(Impairment) / reversal during the year	Closing Impairment	Net book value	Fair <u>Value</u>
Khalidiyah Business													
Center (See 10.3)	Commercial	Jeddah	148,984,706		148,984,706	(5,671,423)	(2,028,883)	(7,700,306)	(2,325,283)	1,371,883	(953,400)	140,331,000	140,331,000
Al Ajazzera Compound	Residential	Riyadh	67,602,009	46,987	67,648,996	(1,450,479)	(528,764)	(1,979,243)				65,669,753	69,320,000
Panda Jeddah	Commercial	Jeddah	39,300,000		39,300,000	(768,206)	(279,000)	(1,047,206)				38,252,794	39,325,000
Panda Riyadh	Commercial	Riyadh	78,765,000		78,765,000	(1,550,040)	(562,950)	(2,112,990)				76,652,010	81,100,000
Public prosecution													
Building (See10.3)	Commercial	Jeddah	63,386,276	9,304	63,395,580	(3,583,476)	(1,301,750)	(4,885,226)		(5,410,354)	(5,410,354)	53,100,000	53,100,000
Al Rawda Business													
Center (See 10.3)	Commercial	Jeddah	126,503,000		126,503,000	(7,378,446)	(2,673,848)	(10,052,294)	(7,853,554)	1,459,848	(6,393,706)	110,057,000	110,057,000
Burj AlHayat (See 10.3)	Commercial	Riyadh	41,260,000		41,260,000	(2,169,148)	(787,800)	(2,956,948)		(18,903,052)	(18,903,052)	19,400,000	19,400,000
Saudi Fransi Building	Commercial	Dammam	28,519,294		28,519,294	(1,092,048)	(447,863)	(1,539,911)				26,979,383	28,085,000
Panda Al rayan	Commercial	Dammam	62,545,580		62,545,580	(1,790,773)	(747,863)	(2,538,636)				60,006,944	65,175,000
Alhokair Time	Commercial	Dammam	34,206,942		34,206,942	(1,072,417)	(447,863)	(1,520,280)				32,686,662	33,600,000
Ajdan Walk	Commercial	Al Khobar	356,274,715		356,274,715	(12,668,123)	(6,357,349)	(19,025,472)				337,249,243	357,000,000
Panda Dammam (10.7)	Commercial	Dammam		70,170,958	70,170,958		(3,381)	(3,381)		(3,882,577)	(3,882,577)	66,285,000	66,285,000
Al Olaya School (10.7)	Commercial	Riyadh		63,776,863	63,776,863		(2,988)	(2,988)		(3,528,875)	(3,528,875)	60,245,000	60,245,000
EXTRA Dammam (10.7)	Commercial	Dammam		52,984,181	52,984,181		(1,683)	(1,683)		(2,932,498)	(2,932,498)	50,050,000	50,050,000
Irqah Plaza (10.7)	Commercial	Riyadh		93,955,614	93,955,614		(2,790)	(2,790)		(5,200,324)	(5,200,324)	88,752,500	88,752,500
AlHamra Plaza (10.7)	Commercial	Riyadh		71,346,032	71,346,032		(1,770)	(1,770)		(3,949,262)	(3,949,262)	67,395,000	67,395,000
Dar Al Baraa School													
(10.7)	Commercial	Riyadh		165,807,140	165,807,140		(10,470)	(10,470)		(9,171,670)	(9,171,670)	156,625,000	156,625,000
Manahij School (10.7)	Commercial	Riyadh		58,457,273	58,457,273		(2,355)	(2,355)		(3,234,918)	(3,234,918)	55,220,000	55,220,000
Amjaad Qurtuba (10.7)	Commercial	Riyadh		122,271,188	122,271,188		(5,268)	(5,268)		(6,765,920)	(6,765,920)	115,500,000	115,500,000
Work in progress (See													
10.6)			7,399,157	6,109,417	13,508,574							13,508,574	
			1,054,746,679	704,934,957	1,759,681,636	(39,194,579)	(16,194,638)	(55,389,217)	(10,178,837)	(60,147,719)	(70,326,556)	1,633,965,863	1,656,565,500
				·	<u></u>	<u></u>	· · · · · · · · · · · · · · · · · · ·	·	·	·	·	· · · · · · · · · · · · · · · · · · ·	

(Managed by SEDCO Capital)

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 10. INVESTMENT PROPERTIES (continued)

The details of the properties as at December 31, 2020 is as follows:

	<u>Type</u>	<u>Location</u>	Opening cost	Addition during the year	Closing cost	Opening depreciation	Depreciation during the year	Closing depreciation	Opening impairment	Impairment during the year	Closing Impairment	Net book <u>value</u>	Fair <u>Value</u>
Khalidiyah Business													
Center (See 10.3)	Commercial	Jeddah	148,984,706		148,984,706	(3,679,809)	(1,991,614)	(5,671,423)		(2,325,283)	(2,325,283)	140,988,000	140,988,000
Al Ajazzera Compound													
(See10.3)	Residential	Riyadh	67,572,046	29,963	67,602,009	(921,069)	(529,410)	(1,450,479)				66,151,530	67,860,000
Panda Jeddah	Commercial	Jeddah	39,300,000		39,300,000	(489,206)	(279,000)	(768,206)				38,531,794	39,825,000
Panda Riyadh	Commercial	Riyadh	78,765,000		78,765,000	(987,090)	(562,950)	(1,550,040)				77,214,960	81,600,000
Public prosecution													
building	Commercial	Jeddah	63,269,676	116,600	63,386,276	(2,276,103)	(1,307,373)	(3,583,476)				59,802,800	65,935,000
Al Rawda Business													
Center (See 10.3)	Commercial	Jeddah	126,495,000	8,000	126,503,000	(4,751,099)	(2,627,347)	(7,378,446)	(6,722,901)	(1,130,653)	(7,853,554)	111,271,000	111,271,000
Burj AlHayat	Commercial	Riyadh	41,260,000		41,260,000	(1,381,348)	(787,800)	(2,169,148)				39,090,852	40,900,000
Saudi Fransi Building	Commercial	Dammam	28,519,294		28,519,294	(644,185)	(447,863)	(1,092,048)				27,427,246	28,285,000
Panda Al rayan	Commercial	Dammam	62,545,580		62,545,580	(1,042,910)	(747,863)	(1,790,773)				60,754,807	65,175,000
Alhokair Time (See 10.3)	Commercial	Dammam	34,206,942		34,206,942	(624,554)	(447,863)	(1,072,417)				33,134,525	33,600,000
Ajdan Walk	Commercial	Al Khobar	356,274,715		356,274,715	(6,310,774)	(6,357,349)	(12,668,123)				343,606,592	357,000,000
Work in progress (See													
10.6)			2,576,115	4,823,042	7,399,157							7,399,157	
			1,049,769,074	4,977,605	1,054,746,679	(23,108,147)	(16,086,432)	(39,194,579)	(6,722,901)	(3,455,936)	(10,178,837)	1,005,373,263	1,032,439,000

(Managed by SEDCO Capital)

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### **10. INVESTMENT PROPERTIES (continued)**

10.3 For the year ended December 31, 2021, the Fund recorded an impairment loss amounting to SAR 60.1 million in net basis (December 31, 2020: SAR 3.4 million).

The impairment on this investment property is determined based on the valuation by two independent valuers (refer to 10.5). Key assumptions taken for valuation includes the rental income, occupancy rates, escalations, exit yield and discount rates, which were broadly in range with the assumptions taken in the valuations carried out as at December 31, 2021.

10.4 At the reporting date, had the investment properties been carried at their respective fair values, the net asset value and per unit value of the Fund would have been as follows:

	December 31, <u>2021</u>	December 31, <u>2020</u>
Net assets as reported	1,039,710,604	537,948,379
Net appreciation in value based on valuation as at	22,599,637	27,065,737
Net assets at fair value of investment properties	1,062,310,241	565,014,116
Net assets per unit, at cost	8.8486	8.9658
Impact on net assets per unit for the appreciation in value	0.1923	0.4511
Net assets per unit at fair value	9.0409	9.4169

- 10.5 In accordance with article 35 of the Real Estate Investment Funds Regulations issued by Capital Market Authority (CMA), Saudi Arabia, the Fund Manager estimates the fair value of the Fund's real estate assets based on two valuations prepared by independent valuers. The valuations of the investment properties as at December 31, 2021 were carried out by Value Strat and White Cubes, which are accredited valuers by Saudi Authority for Accredited Valuers (TAQEEM). The fair Value of the investment properties is recorded as the average value between Value Strat and White Cubes.
- 10.6 Work in progress represents a project of parking lot in Khalidiyah Business Center. The project is expected to be completed in the first quarter of the year 2022. The expected cost to complete is SAR 1,500,000.
- 10.7 The impairment of the 8 new properties acquired by the fund during the year in connection with the capital increase (Note 18) is due to capitalizing the additional acquisition costs incurred related to Real Estate Transaction Tax and Fund Manager fees.

### 11. OPERATING SEGMENTS

The fund has a single reporting segment represented by real estate rental services, with their related revenues and balances are domiciled in the kingdom of Saudi Arabia.

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### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 12. <u>DIVIDEND PAYABLE</u>

During the year ended December 31, 2021, Fund declared cash dividends amounting SAR 37.8 million (2020: SAR 33.3 million). During the year ended, the Fund paid an amount of SAR 35.6 million (2020: SAR 35.7 million) to Unitholders and SAR 9.8 million was also distributed subsequently to year end.

### 13. RELATED PARTIES TRANSACTIONS AND BALANCES

Related party transactions comprise of transactions with the Fund Manager and other affiliates of SEDCO Capital in the ordinary course of business, undertaken on mutually agreed terms. All related party transactions are approved by the Fund Board. In addition to transactions disclosed, if any, elsewhere in these financial statements, related party transactions are summarized below:

	Relationship	Nature of transaction	Amount of transaction <u>2021</u>	Amount of transaction, 2020	Balance at <u>2021</u>	Balance at 2020
Due to related parties  Saudi Economic and Development	Fund Manager	Management fees	5,524,303	5,845,879		
Securities Company ("Fund Manager")		Admin fees Shariah advisory Financing arrangement fee Reimbursement of fees paid on behalf of the fund	276,215 30,000  8,245,603	291,705 30,000  4,306,012	4,500,000	6,915,085
Rent Receivable Al Mahmal Trading Company	(Note 8) Affiliate	Rent income	(886,000)	(886,000)		
Accrued expenses and other payable Al Mahmal Trading Company	(Note 13) Affiliate	Property Management and rent collection fees	4,929,123	5,065,219	1,230,602	1,465,270
Fund Board's remuneration	Fund Board	Remuneration	60,000	60,000		22,500

The balance due to related parties as at 31 December 2021 is generated from the fees paid to the Fund Manager against the increase in the facilitated bank loan in accordance to signed IMA. Accordingly, the Fund Manager in entitled to fees amounting to SAR 4,500,000.

(Managed by SEDCO Capital)

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 14. ACCRUED EXPENSES AND OTHER PAYABLES

Accrued expenses and other payables at comprise of the following:

	December 31, <u>2021</u>	December 31, <u>2020</u>
Real estate transaction tax (RETT)*	33,003,625	
Underwriting costs	2,532,500	
Maintenance fee payable (Note 12)	1,230,602	1,465,270
Security deposits	831,154	876,654
Custody fee payable	108,857	117,139
Valuation fee payable	113,000	113,000
Tadawul fees payable	500,000	95,000
Audit fee payable	57,500	50,000
Other payable	277,917	28,209
	38,655,155	2,745,272

<sup>\*</sup> The real estate tax is the tax imposed on acquiring the new 8 investment properties in the current year (refer to note 10)

### 15. DEFERRED REVENUE

This represents rental income received in advance in respect of investment properties. Movement in deferred revenue is as follows:

	December 31, <u>2021</u>	December 31, <u>2020</u>
Balance at the beginning of the year Rent received during the year Adjusted against revenue earned	3,522,464 33,414,997 (19,664,430)	5,033,571 14,482,694 (15,993,801)
Balance at the end of the year	17,273,031	3,522,464

# 16. <u>DERIVATIVE INSTRUMENTS AT FAIR VALUE TRHOUGH PROFIT OR LOSS</u>

For the year ended December 31, 2020, the Fund entered into two Profit Rate Swap (PRS) agreements with a commercial bank to swap its exposure to the variability in cash flows arising from variable portion of the agreed rate (SAIBOR) on financing facility obtained from a bank (Note 17). The maturity date of the instrument are October 15, 2023 and October 16, 2023 respectively. As at December 31, 2021, these derivative instruments have positive fair value.

(Managed by SEDCO Capital)

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 16. <u>DERIVATIVE INSTRUMENTS AT FAIR VALUE TRHOUGH PROFIT OR LOSS (continued)</u>

The fair value and notional amount of the derivative instruments at fair value through profit or loss are as follows:

	31 Decen	<u>nber 2021</u>	31 Dece	ember 2020
	Positive (Negative) <u>Fair Value</u>	Notional <u>Amount</u>	Negative <u>Fair Value</u>	Notional <u>Amount</u>
Swap 1 Nominal loan amount Profit Rate Swap	1,066,675 1.85%	250,000,000 1.43%	(412,840) 0.91%	250,000,000 1.43%
Swap 2 Nominal loan amount Profit Rate Swap	(214,661) 1.60%	240,000,000 1.69%	(890,530) 0.91%	240,000,000 1.69%

The fund's realised losses from the swap transaction during the year ended 31 December 2021 with an amount of SAR 2,083,468 (2020: SAR 875,112). Unrealized gain (loss) from the swap transaction for the year ended 31 December 2021 amounts to SAR 852,014 (2020: SAR (1,303,370))

### 17. FINANCING FACILITY FROM A BANK

During 2018, the Fund entered into a financing facility agreement with a local bank with an approved limit of SAR 600 million repayable in a single bullet payment up to December 31, 2024 and carrying profit at twelve months SAIBOR + 1.9%. The loan has been obtained from Al Rajhi Bank through a Special Purpose Vehicle (SPV). The facility is secured against charge on all the investment properties except for Panda Jeddah as it is under progress.

During the year ended December 31, 2020, the Fund negotiated a reduced profit rate to six months SAIBOR + 1.45%. while keeping all other terms as per the original financing facility agreement.

During 2021, the Fund increased the financing facility to SAR 1,050 million. As at December 31, 2021, the Fund has an undrawn amount of SAR 425 million.

The fund has booked financing charges based on effective interest method amounting to SAR 12.48 million (2020: SAR 18.49 million).

The above-mentioned financing arrangement has been disclosed in the statements of financial position as follows:

	December 31, <u>2021</u>	December 31, <u>2020</u>
Non-current liabilities Current liabilities	615,511,202 4,141,929 619,653,131	486,735,553 1,468,518 488,204,071

(Managed by SEDCO Capital)

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 18. <u>UNITS IN ISSUE</u>

The Fund has issued 60 million units at the price of SAR 10 per unit. During the year the fund initiated a capital increase process in order to acquire 8 investment properties from another fund that is managed by the same fund manager. For this purpose, the fund issued additional 57.5 million units out of which 32.5 million units where allocated to the in-kind subscribers and the rest for cash contributors at the price of SAR 10 per unit.

### 19. OPERATING EXPENSES AND OTHER EXPENSES

Operating expenses and other expenses comprise of the following:

	For the year ended December 31, <u>2021</u>	For the year ended December 31, 2020
Operating expenses	7,101,107	7,393,088
Professional fees	3,165,174	1,109,361
Tadawul and Edaa fees (Note 7)	1,001,904	498,785
Custody fees (Note 7)	223,413	235,669
Board fees	60,000	60,000
Other expenses	661,999	705,777
	12,213,597	10,002,680

### 20. FINANCIAL RISK MANAGEMENT

### 20.1 Financial risk factors

The Fund's activities expose it to a variety of financial risks: market risk, credit risk, liquidity risk and operational risk.

The Fund Manager is responsible for identifying and controlling risks. The Fund Board supervises the Fund Manager and is ultimately responsible for the overall management of the Fund.

Monitoring and controlling risks is primarily set up to be performed based on the limits established by the Fund Board. The Fund has its Terms and Conditions document that set out its overall business strategies, its tolerance of risks and its general risk management philosophy and is obliged to take actions to rebalance the portfolio in line with the investment guidelines. The Fund uses different methods to measure and manage the various types of risk to which it is exposed; these methods are explained below.

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#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### **20. FINANCIAL RISK MANAGEMENT (continued)**

#### 20.1 Financial risk factors (continued)

### (a) Market risk

### (i) Foreign exchange risk

Foreign exchange risk is the risk that the value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates and arises from financial instruments denominated in foreign currency. The Fund does not have any significant foreign exchange risk since the majority of its transactions are carried out in SAR.

#### (ii) Commission rate risk

Commission rate risk is the risk that the value of the future cash flows of a financial instrument or fair values of fixed coupon financial instruments will fluctuate due to changes in market commission rates.

The Fund's commission rate risks arise mainly from its financing facility from a bank, which is at floating rate of interest and is subject to re-pricing on a regular basis.

The Fund analyses its commission rate exposure on a regular basis by monitoring commission rate trends and believes that the impact of such changes is not significant to the Fund.

Commission rate sensitivity

As at December 31, 2021, it is estimated that a general increase / decrease of 100 basis points in floating interest rates on financing facility, with all other variables held constant, would increase / decrease the Fund's net assets by approximately SAR 10.7 million (2020: SAR 5.3 million).

### (iii) Price risk

Price risk is the risk that the value of the Fund's financial instruments will fluctuate as a result of changes in market prices caused by factors other than foreign currency and commission rate movements. The price risk arises primarily from uncertainty about the future prices of financial instruments that the Fund holds. As of the date of statement of financial position, the Fund is not materially exposed to price risk.

#### (b) Credit risk

The Fund is exposed to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Fund is exposed to credit risk for bank balances and rent receivables.

Its Fund's policy to enter into financial instrument contracts with reputable counterparties. The Fund's risk management policies are designed to identify and to set appropriate risk limits and to monitor the risks and adherence to limits.

As at the reporting date, the Fund's maximum exposure to credit risk is represented by the respective carrying values of its financial assets exposed to credit risk which is as follows:

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### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### **20. FINANCIAL RISK MANAGEMENT (continued)**

### **20.1 Financial risk factors (continued)**

#### (b) Credit risk (continued)

Maximum exposure to credit risk at the reporting date:

	December 31, <u>2021</u>	December 31, <u>2020</u>
Assets Cash at banks Rent receivable (Note 8)	62,053,842 30,784,779	20,585,698 18,953,859
	92,838,621	39,539,557

The Company implemented IFRS (9) which measures the probability of default for all trade receivables.

For the measurement of expected credit losses, all trade receivables are grouped together based on the common credit risk characteristics and the aging of these receivables, the ratios of the expected losses are approximately reasonable in respect of trade receivables losses.

The expected loss ratios have been prepared based on the payments / collections of the trade receivables in data of 2 years and historical similar credit losses incurred during such period. The historical losses have been revised to reflect the information from macroeconomic factors and researchers that impacts the tenants' ability to settle receivables.

### (c) Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due, or can only do so on terms that are materially disadvantageous.

The Fund's terms and conditions provide redemption of units on liquidation of the Fund. The Fund's financial liabilities primarily consist of payables which are expected to be settled within one month from the statement of financial position date.

The Fund Manager monitors liquidity requirements by ensuring that sufficient funds are available to meet any commitments as they arise, principally through rental income, or by taking short / long term loans from the financial institutions. As at December 31, 2021, the Fund has an unutilized credit facility from bank a amounting to SAR 425 million (December 31, 2020: SAR 110 million).

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# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 20. FINANCIAL RISK MANAGEMENT (continued)

# **20.1** Financial risk factors (continued)

# (c) Liquidity risk (continued)

<u>As at December 31, 2021</u>						As at Decei	mber 31, 2020					
	On	Less than	Less than 1	More than	Contractua <u>l</u>	Carrying	On	Less than 3	Less than 1	More	Contractual	Carrying
Financial liabilities	demand	3 months	<u>year</u>	1 year	<u>liability</u>	<u>amount</u>	demand	months	<u>year</u>	than 1 year	<u>liability</u>	amount
Derivative instruments at fair												
value through profit or loss									1,303,370		1,303,370	1,303,370
Dividends payable		9,750,000			9,750,000	9,750,000		7,500,000			7,500,000	7,500,000
Due to related parties		4,500,000			4,500,000	4,500,000		6,915,085			6,915,085	6,915,085
Accrued expenses												
and other payable		38,655,155			38,655,155	38,655,155		2,745,272			2,745,272	2,745,272
Deferred revenue		17,273,031			17,273,031	17,273,031		3,522,464			3,522,464	3,522,464
Financing facility from a Bank			4,141,929	615,511,202	619,653,131	619,653,131			1,468,518	486,735,553	488,204,071	488,204,071
Total financial liabilities		70,178,186	4,141,929	615,511,202	689,831,317	689,831,317		20,682,821	2,771,888	486,735,553	510,190,262	510,190,262

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### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

### 20 FINANCIAL RISK MANAGEMENT (continued)

### **20.1 Financial risk factors (continued)**

#### (d) Operational risk

Operational risk is the risk of direct or indirect loss arising from a variety of causes associated with the processes, technology and infrastructure supporting the Fund's activities, either internally or externally at the Fund's service provider, and from external factors other than credit, liquidity, currency and market risks such as those arising from the legal and regulatory requirements.

The Fund's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns to unitholders.

#### 20.2 Fair value estimation

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The fair value of a financial asset or a financial liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Fund uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All financial assets and financial liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy. This is described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

	Carrying <u>amount</u>		Fair V		
<b>December 31, 2021</b>	<b>FVTPL</b>	Level 1	Level 2	Level 3	<b>Total</b>
Financial assets measured at fair value					
Financial derivatives	852,014		852,014		852,014
	852,014		852,014		852,014

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# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 20. FINANCIAL RISK MANAGEMENT (continued)

# **20.2** Fair value estimation (continued)

There were no transfers between level 1 and level 2 during the year 2021.

# Financial assets and liabilities that are not measured at fair value:

December 31, 2021	Carrying <u>amount</u>	Level 1	<u>Fair V</u> Level 2	Value Level 3	<u>Total</u>
Financial Assets: Cash at banks Rend receivable	62,053,842 27,500,726 89,554,568	 		 	
Financial Liabilities: Dividends payable Due to related parties Financing facility from a	9,750,000 4,500,000	 	 	 	 
bank	4,141,929 18,391,929				
December 31, 2020	Carrying amount FVTPL	Level 1	<u>Fair V</u> <u>Level 2</u>	<u>Yalue</u> <u>Level 3</u>	<u>Total</u>
Financial liabilities measured at fair value Financial derivatives	1,303,370 1,303,370	 	1,303,370 1,303,370		1,303,370 1,303,370
December 31, 2020	Carrying amount	<u>Level 1</u>	<u>Fair V</u> <u>Level 2</u>	<u>'alue</u> <u>Level 3</u>	<u>Total</u>
Financial Assets: Cash at banks Rend receivable	20,585,698 15,919,638 36,505,336	 	  	 	 
Financial Liabilities: Dividends payable Due to related parties Financing facility from a	7,500,000 6,915,085	 	 	 	 
bank	1,468,518 15,883,603	<u></u>	<u></u>		

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### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2021 (Expressed in Saudi Arabian Riyals)

# 21. STANDARDS ISSUED BUT NOT YET EFFECTIVE

Following are the new standards and amendments to standards are effective for annual periods beginning on or after January 1, 2021 and earlier application is permitted; however, the Fund has not early adopted them in preparing these financial statements.

Effective date	New standards or amendments
	Onerous contracts - cost fulfilling a contract (Amendments to IAS
	37)
January 1, 2021	COVID-19-Related Rent Concessions beyond 30 June 2021
	(Amendment to IFRS 16)
	Definition of Accounting Estimates (Amendments to IAS 8)
	Reference to the Conceptual Framework (Amendments to IFRS 3)

The management believes that the above pronouncement has no material impact on the financial statements.

### **Forthcoming requirements:**

Effective date	New standards or amendments
January 1, 2022	Annual Improvements to IFRS Standards 2018-2020
January 1, 2022	Property, Plant and Equipment: Proceeds before Intended Use
-	(Amendments to IAS 16)
January 1, 2022	Classification of liabilities as Current or Non-current (Amendments
-	to IAS1)
January 1, 2023	IFRS 17 Insurance Contracts and amendments to IFRS 17
	Insurance Contracts
January 1, 2023	Deferred Tax related to Assets and Liabilities arising from a Single
	Transaction (Amendments to IAS 12)
January 1, 2023	Disclosure of Accounting Policies (Amendments to IAS 1 and
	IFRS Practice Statement 2)
Available for optional	Sales or Contributions of Assets between an Investor and its
adoption / effective date	Associates or Joint Venture (Amendments to IFRS 10 and IAS 28)
deferred indefinitely	

# 22. <u>LAST VALUATION DAY</u>

The last valuation day of the year was December 31, 2021 (2020: December 31, 2020).

# 23. EVENTS AFTER THE END OF THE REPORTING PERIOD

There are no events subsequent to the statement of financial position date which requires adjustments of or disclosure in the financial statements or notes thereto.

### 24. APPROVAL OF THE FINANCIAL STATEMENTS

These financial statements have been approved by the Fund Board on 24 March 2022, corresponding to 21 Sha'aban 1443H